

## Directors Report

On behalf of the Board of Directors, I am pleased to present the unaudited results of Oman Oil Marketing Company SAOG for the period ended 30<sup>th</sup> September 2008.

### Performance Highlights:

	<b>Jan-Sep 2008 RO '000</b>	<b>Jan-Sep 2007 RO '000</b>	<b>Growth (%)</b>
<b>Sales</b>	129,896	108,818	19
<b>Profit after tax</b>	4,829	3,522	37
<b>Earnings per share</b>	0.075	0.055	37
<b>Net Assets per share</b>	0.303	0.242	25

The calculation of the Net Asset per Share is after taking into consideration the affect of dividend payment (2007 - 47.5%, 2006 – 47.5%).

### Business segment:

The performance of the Company for the 9 month period recorded a strong growth as compared to the same period last year. The Retail Business Unit continues to improve due to the opening of new service stations, and enhanced customer services with additional facilities offered at the filling stations.

Although Commercial and Lubricant business have registered some growth, their growth have been hindered by the pre-approved restricted quota and lubricant price increases (on account of rising base oil prices) respectively.

The decline of the Aviation business as a result of the reduce number of flights an airline to Muscat was compensated by securing more businesses with local and international airlines.

### Profit:

The increase in profit after tax for the period to RO 4.83 million (2007: RO 3.52 million) is mainly due to higher sales volume for the period and better performance in company's operation as indicated above.

**Capital Expenditure:**

Last period's activity on new builds' has been stepped up further with the commissioning of a number of new sites during the period and another to be commissioned in the coming months.

**Health, Safety and Environment (HSE):**

Since the last annual directors report, there has been no accident / incident involving company/contractor vehicles which has resulted in any serious injury.

There were no other serious health, safety or environment issues in the period.

**Business Developments/ Outlook:**

- The new build program will continue and more sites are expected to be commissioned in the coming period.
- Barring any unforeseen circumstances, the Board of Directors is positive on the Company's performance for the rest of the financial year.

On behalf of the Board of Directors, I would once again like to express our gratitude and thanks to His Majesty Sultan Qaboos bin Said for his inspired leadership and progressive vision that continues to lead the country into growth and prosperity.

On behalf of the Board of Directors

**Salim Abdullah Al Rawas**  
Chairman

Muscat  
28<sup>th</sup> October 2008